

To: HCBF Board of Directors

From: Meghan Reese, Executive Director

Date: October 23, 2020

Re: HCBF 2020 / 2021 Annual Operations Budget - Review and Approval

ITEM 3. APPROVAL OF 2021 HCBF OPERATING BUDGET

SUMMARY: Staff presentation of the HCBF Operations Budget for the calendar year 2021 in the amount of **\$291,471**, including program delivery, occupancy, marketing and outreach, professional fees and other administrative costs, as detailed in the 2021 Draft Budget vs. Actuals as of September 30, 2020.

The approved annual Budget for 2020 was \$313,795. Based on actual spending through 9/30/20 of \$211,098 plus 3 months forecast of \$74,202 for a total of \$285,300. This results in an estimated administrative accounts carryforward savings for the year ending December 31, 2020 equal to \$28,495 [313,795 minus \$285,300 = 28,495).

Savings of \$28,495 plus a simultaneous request to transfer of \$30,845 for 2020 Allocated Expenses from AQMF, results in an administrative need of **\$232,491 to** fully fund the 2021 Operations budget (\$28,495 + 30,845 + 232,491 = 291,471) to be submitted to the City of Los Angeles, Board of Harbor Commissioners.

Recommendation the HCBF Board Resolve to:

- 1. Approve and adopt the 2021 HCBF Operating Budget totaling \$291,471;
- 2. Authorize the HCBF Executive Director to carry forward anticipated unused funds, in the amount of \$28,495, from the 2020 operating budget to be combined with a transfer of \$30,845 from the AQMF Administrative Funds on hand, as approved in a separate board action.
- 3. Authorize the HCBF Executive Director to
 - a) Present the 2021 annual operating budget in the amount of \$291,471 to the Los Angeles Board of Harbor Commissioners (BOHC), requesting concurrent approval of the transfer of \$232,491 from the PCMTF to HCBF to sufficiently fund the 2021 annual operating budget; and
 - b) Execute a joint letter with the BOHC, or its designee, to authorize JP Morgan Private Bank to distribute funds in one lump sum transfer from the PCMTF to HCBF, in an amount not-to-exceed \$232,491, to sufficiently fund the administrative needs of its 2020 annual operating budget.

DISCUSSION, REVIEW, AND APPROVAL OF CALENDAR YEAR 2020 and 2021 OPERATING BUDGET

Attached are the following three reports:

- 1. Budget Overview: 2021 DRAFT HCBF Budget FOR DISCUSSION PURPOSES
- 2. 2020 Budget vs. 9 mo. Actuals with 3 mo. Forecast (2 pages)
- 3. Port Community Mitigation Trust Fund Activity 12/31/2019 thru 09/30/2020

Budget Overview: 2021 DRAFT HCBF Budget - FOR DISCUSSION PURPOSES

The 2021 Quarterly Budget closely mirrors expenses incurred in 2020. The proposed total is \$291,471, compared to \$285,300 in 2020, an increase of \$6,171, or 2.16%. The insignificant increase is found in payroll expenses in the form of a small annual increase for support staff. No increase in salary is recommended for management.

2020 Budget vs. 9 mo. Actuals with 3-month Forecast (2 pages)

The approved budget in 2020 was \$313,795. Actual Expenses through 9/30/2020 equaled \$211,098, forecast expenses for Q4 equals \$74,202, for an adjusted total of \$285,300, a savings of \$28,495.

During 2020, in response to the pandemic, the HCBF Board elected *not* to meet in person, relying instead upon technology to meet virtually. Pursuant to Executive Order N-29-20 issued by Governor Newsom on March 17, 2020 "no physical location will be accessible for public meeting or public comments." As a consequence, COVID-19 driven actions achieved unexpected savings of \$28,495 in legal fees, travel expenses, and payroll expenses by year-end.

Functional Expense Highlights:

For the year ending 12/31/2020 a savings of \$28,495 is anticipated, including but not limited to the following:

- 6100 Office Expenses: savings \$2,461
- 6105 Rent/Occupancy: on target, includes utilities
- 6200 Dues & Subscriptions: savings \$2,126, did not renew SoCal Grantmakers membership
- 6500 Marketing/Outreach: savings \$2,545, Promotions delayed due to COVID-19
- 6804 Staff Development: savings \$1,580, Did not use due to COVID-19
- 6900 Professional Fees: savings \$10,203, due to COVID-19, unable to gather in public, program delays reduced legal fees. significant change.
- 6960 Travel & Conferences: savings \$6,338 Includes cancelled management travel and conference expenses

Exclusions to The Administrative Budget:

All trust fund income and expenses are paid directly to and/or from the fund. Hence, there are no projections for investment income, or expenses, reflected in the HCBF operating budget. As stewards of the trust fund, HCBF closely monitors its performance, and reconciles all PCMTF activity in its internal financial statements.

Grant funding is not reflected in the Operations Budget. Worthy of note, in 2020, HCBF released a total of \$20,500 in Discretionary Funds in the form of the Harbor Community COVID-19 Relief Fund for the benefit of the communities of San Pedro and Wilmington for pandemic related needs. Recipients included six local nonprofit organizations. HCBF discretionary funds are not associated with the Port Community Mitigation Trust Fund (PCMTF), and proposed projects were not required to relate to port impacts or mitigation.

Port Community Mitigation Trust Fund Activity 12/31/2019 thru 09/30/2020

The following table provides the account balance, through 9/30/2020, based on reconciled, unaudited, statements.

JP Morgan - PCMTF Account Balance Summary						
Beginning Balance (as of 12/31/19)	1,899,771					
Contributions						
Withdrawals	(222,966)					
Management Fees	0					
Interest & Dividends Reinvested	18,640					
Change in Investment Value	2,385					
Net Increase (ex. Withdrawals)	21,025					
Ending Market Value (as of 9/30) unaudited	1,697,830					

The following table provides a summary of Grants and Studies funded since the trust fund was established. Pending Grants and HCBF Admin Needs for 2021 (this request) are included. The Subtotal as of 12/31/20 *does not include* a forecast of 4^{th} quarter dividends, interest, loss/gain.

PCMTF-funded Grants and Studies	STUDIES	GRANTS	TOTALS
Off Port Impacts Study	300,000		
Healthy Harbor Grants (5 rounds)		2,168,000	
STEAM Pilot Program		300,000	
Wilmington and San Pedro Noise Study	290,270		
Community Benefit Grants (6 rounds)		3,278,206	
Total Grants and Studies through 9/30/20	590,270	5,746,206	6,336,476
PCMTF Account Balance as of 9/30/20			1,697,830
PENDING GRANT (CB7)		209,169	(209,169)
HCBF Admin Needs for 2021			(232,491)
Subtotal thru 12/31/20	590,270	5,955,375	1,256,170

Harbor Community Benefit Foundation Budget Overview: 2021 DRAFT HCBF Budget - FOR DISCUSSION PURPOSES

Quarterly Budget Revised 10/17/2020

	Quarterly budget Neviseu 10/11/2020									
		Q1		Q2		Q3		Q4		Annual
INCOME										
4400 Encumbered Funds										
4401.5 PMTF Released for HCBF Ops.		232,491.00		0.00		0.00		0.00		232,491.00 Add 5,180
4401.6 AQMF Released for HCBF Admin		30,485.00		0.00		0.00		0.00		30,485.00
Total 4400 Encumbered Funds	\$	262,976.00	\$	0.00	\$	0.00	\$	0.00	\$	262,976.00
SubTotal Income	\$	262,976.00	\$	0.00	\$	0.00	\$	0.00	\$	262,976.00
Carryforward from prior year Savings		28,495.00		0.00		0.00		0.00		28,495.00
TOTAL INCOME including Carryforward	\$	291,471.00	\$	0.00	\$	0.00	\$	0.00	\$	291,471.00
EXPENSES										
6100 Office Expenses										
6102 TeleCommunications and Internet		660.00		660.00		660.00		660.00		2,640.00 Phones and Internet
6103 Software & Fees		450.00		450.00		800.00		450.00		2,150.00 inc. Go Daddy
6104 Supplies		60.00		60.00		60.00		60.00		240.00
Total 6100 Office Expenses	\$	1,170.00	\$	1,170.00	\$	1,520.00	\$	1,170.00	\$	5,030.00
6105 Rent		3,075.00		3,075.00		3,075.00		3,102.00		12,327.00 894.94 + 130 avg utilities, base \$921.79 12/2021
6200 Dues & Subscriptions		0.00		0.00		324.50		175.50		500.00
6300 Insurance		1,025.01		1,025.01		1,148.71		1,210.27		4,409.00 E & O / Comm Liability
6500 Marketing / Outreach		275.00		330.00		350.00		165.00		1,120.00 Submittable, Zoom
6600 Meetings and Meals		0.00		100.00		0.00		0.00		100.00 Annual Mtg May
6800 Payroll Expenses										
6801 Taxes		4,008.98		3,449.94		4,008.98		4,008.98		15,476.89
6802 Wages		52,404.83		45,097.14		52,404.83		54,204.83		204,111.63 Interns 600 *3 plus raise (Add 5,000 Salary)
6803 Work Comp & Employee Benefits		737.01		737.01		737.01		868.08		3,079.11
6807 Retirement - Company Match		2,046.17		1,753.86		2,046.17		2,046.17		7,892.37
Total 6800 Payroll Expenses	\$	59,196.99	\$	51,037.95	\$	59,196.99	\$	61,128.06	\$	230,560.00
6900 Professional Fees										
6901 Accounting & Audit		17,250.00		5,500.00		1,500.00		1,500.00		25,750.00 Audit in Q1, complete in Q2
6902 Consultants		900.00		900.00		900.00		900.00		3,600.00
6903 Legal Fees		1,500.00		1,500.00		1,500.00		1,500.00		6,000.00 Brown Act required
Total 6900 Professional Fees	\$	19,650.00	\$	7,900.00	\$	3,900.00	\$	3,900.00	\$	35,350.00
6950 Taxes & Licenses		0.00		75.00		0.00		0.00		75.00
6960 Travel & Conferences		1,000.00		1,000.00		0.00		0.00		2,000.00 Audit in Q1, Annual Mtg Q2
Total 6000 Functional Expenses	\$	85,392.00	\$	65,712.96	\$	69,515.20	\$	70,850.83	\$	291,471.00
Net Operating Income	\$	206,078.99	-\$	65,712.96	-\$	69,515.20	-\$	70,850.83	\$	0.00

Harbor Community Benefit Foundation 2020 Budget vs. 9 mo. Actuals with 3 mo Forecast

January - December 2020

						ANNUAL	2020		
	Q1 Actual	Q2 Actual	Q3 Actual	9 months	Q4	TOTAL with		2020 Variance	
		(Apr - June)		Actual	Forecast	Q4 Forecast	Budget	from Budget	Notes
	,	, ,	, , ,						110103
INCOME									
4400 Encumbered Funds									
4401.5 PMTF Released for HCBF Ops.	222,966			222,966		222,966	222,966	0	
4401.6 AQMF Released for HCBF Admin	31,089			31,089		31,089	31,089	0	
Total 4400 Encumbered Funds	254,055	0	0	254,055		254,055	254,055	0	
Total Income	254,055	0	0	254,055		254,055	254,055	0	
Carryforward from Savings					31,245	31,245	59,740	(28,495)	Savings
TOTAL Operations Income, inc Carryforward	254,055	0	0	254,055	31,245	285,300	313,795		
EXPENSES									
5999 Unrestricted Grants Disbursed									
5999.1 COVID-19 Grants		20,500	0	20,500	0	20,500	O)	Funded by Donations
Total Unrestricted Grants Disbursed	0	20,500	0	20,500	0	20,500	0	20,500	NEW Program
6000 Functional Expenses									
6100 Office Expenses									
6102 TeleComm and Internet	763	587	697	2,047	682	2,730	3,330	(600)	Phones and Internet
6103 Software & Fees	486	429	789	1,704	568	2,272	2,700	(428)	inc. Go Daddy
6104 Supplies	38	93	33	164	55	218	1,050	(832)	
6107 Postage and Delivery				0	0	0	100	(100)	Did not use
6108 Printing				0	0	0	500	(500)	Did not use
Total 6100 Office Expenses	1,286	1,110	1,519	3,915	1,305	5,219	7,680	(2,461)	
6105 Rent	3,040	2,987	3,127	9,155	3,142	12,297	12,400	(103)	Includes utilities
6200 Dues & Subscriptions			325	325	179	504	2,630	(2,126)	Did not renew Cal Grant Makers
6300 Insurance	1,025	1,025	1,149	3,199	1,149	4,347	4,390	, ,	E & O / Comm Liability
6500 Marketing / Outreach	277	329	350	955	500	1,455	4,000	` '	•
6500 Marketing / Outreach	277	329	350	955	500	1,455	4,000	(2,545)	Submittable, Zoom

	Q1 Actual (Jan - Mar)	Q2 Actual (Apr - June)	Q3 Actual (July - Sept)	9 months Actual	Q4 Forecast	ANNUAL TOTAL with Q4 Forecast	2020 Approved Budget	2020 Variance from Budget	Notes
6600 Meetings and Meals	133			133	0	133	500	(367)	
6800 Payroll Expenses									
6801 Taxes	3,829	3,354	3,913	11,097	5,713	16,810	15,840		
6802 Wages	46,038	43,846	51,154	141,038	52,954	193,992	198,000	i	nterns 600 * 3 in Q4.
6803 Work Comp & Benefits	898	737	737	2,372	737	3,109	2,475		
6807 Retirement - Company Match	2,020	1,754	2,046	5,820	2,046	7,867	7,800		
Total 6800 Payroll Expenses	52,787	49,691	57,850	160,328	61,450	221,778	224,115	(2,337)	
6804 Staff Development				0	0	0	1,580	(1,580) [Did not use
6900 Professional Fees									
6901 Accounting & Audit	18,010	6,225	1,500	25,735	2,000	27,735	29,000	(1,265)	Audit required by Port
6902 Consultants	488	300	650	1,438	2,500	3,938	4,400	(463)	
6903 Legal Fees	1,675	900	1,600	4,175	1,950	6,125	14,600	(8,475) E	Brown Act requirement
Total 6900 Professional Fees	20,173	7,425	3,750	31,348	6,450	37,798	48,000	(10,203)	
6950 Taxes & Licenses		80		80	27	107	500	(393)	
6960 Travel & Conferences	1,662			1,662	0	1,662	8,000	(6,338)	COVID-19 restrictions
Total 6000 Functional Expenses	80,382	62,647	68,069	211,098	74,202	285,300	313,795	(28,495) 9	avings to be used 2021

HARBOR COMMUNITY BENEFIT FOUNDATION (HCBF) Port Community Mitigation Trust Fund Activity 12/31/2019 thru 09/30/2020

Community Mitigation Trust Fund (PCMTF), managed by JP Morgan Chase	Grants	HCBF Operations	Loss/Gain	Fees	Balance
PCMTF Balance as of 12/31/2019 - Audited	Ī				1,899,771.0
Admin Needs for HCBF Operations 2020 (funded Q1 2020)		(222,966.00)			
Management Fees pd to JP Morgan thru 9/30				0	
Accrued Dividends and Interest 1/1/2020 through 09/30/20			18,640.00		
Market Value Change 1/1/2020 through 09/30/20			2,385.00		
SUBTOTALS POSTED ACTIVITY	-	(222,966.00)	21,025.00	-	(201,941.
PCMTF Balance as of 09/30/2020, reconciled, unaudited			-		1,697,830.
2020 Grants / Pending / Approved by HCBF Board (CB7)	(209, 169.00)				
Admin Needs from PCMTF for HCBF Operations 2021		(232,491.00)			
SUBTOTALS DISBURSEMENTS PENDING	(209,169.00)	(232,491.00)	_	-	(441,660.

Data Disclosure

Statements from JP Morgan Chase are real time, balances available online daily

Quarterly Financials, Annual Budget and Grant Disbursements Reviewed and Approved by the HCBF Board of Directors

Prepared by RMG, LLC October 17, 2020, 1:18 pm